

The Doug Haldeman Show Sunday 4-5 pm on FM NewsTALK 97.1

Proudly Welcomes Guest

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#6 in Production for the St. Louis Metro Area

The Journey Begins



# The BOLD Laws

*You teach people how to treat you*

**Change the way you look at things and the things you look at change**

**Life by Design,  
Not by Default**

**DON'T LISTEN  
TO YOUR  
DRUNK MONKEY**

How you participate

Don't compare  
your insides to  
other people's  
outsides

everywhere

in here is

how you participate

**Want = lack**

People will GROW into the conversations you create around them

Do what you have always done, and you will get what you have always gotten

Keep your emotions between the lines

**Clarity is power**

The purpose of business is to fund a perfect life

What you focus on

**EXPANDS**

**Your cells eavesdrop on your thoughts**

Complaining = garbage magnet

**Success is simple, not easy**

**Don't mistake movement for achievement**

*You get what you deserve in your imagination*

*You can have reasons or results, and you can't have both*

**All work expands to fill the time allowed**

**Come from contribution**

Logic makes you think, emotion makes you act

**Motion = emotion**

**No pressure - no diamonds**

If it is not on your schedule it doesn't exist

**Spontaneity is a conditional reflex**  
**BE DO HAVE**

It's not about selling real estate, it's about following a schedule

**THERE IS NO TRY**

Your business grows to the extent that you do

*Things are not always how they appear to be*